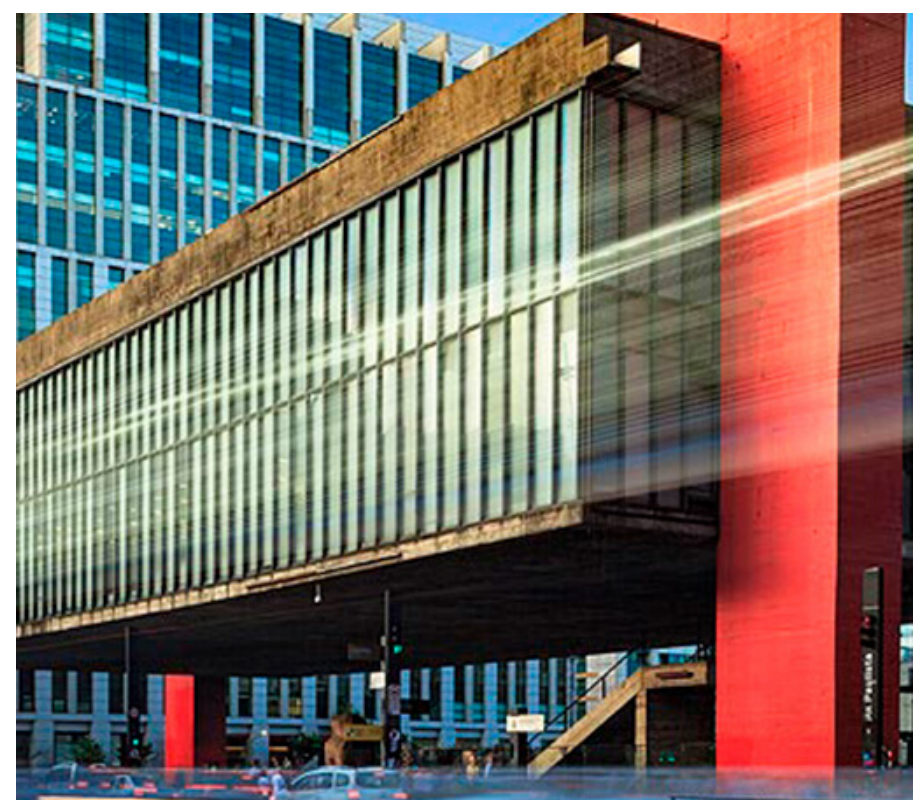




JOIN DEVELOPMENT IMPACT MANAGERS AND ADVISORS ON A

QATARI BUSINESS MISSION TO BRAZIL

**ARAB BRAZILIAN ECONOMIC FORUM 2020
BETWEEN 13TH AND 17TH OF APRIL
SÃO PAULO**



QATARI BUSINESS MISSION TO BRAZIL

13TH - 17TH OF APRIL 2020

DIMA OFFERS THE FOLLOWING SERVICES:

SERVICES RELATED TO IN-COUNTRY LOGISTICS

- Translating services (for a group of 5-10 persons)
- Meet and Greet at Airport
- Concierge and dedicated driver during the Mission Period
- **6 nights in 6-star hotel (Sheraton, Hilton or Wyndham)**
- Dedicated meeting room and facilities
- Dinner on 04/13 and 04/15
- Lunch on 04/14 and 04/16
- Transfer to Airport and assistance at Departure
- Organization of cocktails and entertainment
- Vetted restaurants and hotels
- Video and Photographic coverage
- Guided tour

POST MISSION AND NEGOTIATION ADVISORY SERVICES

- Minutes of the Meetings
- Post event report including video (1min) and mission photos
- Subsequent follow-up with partners
- Legal and Financial Advisory Services
- Specialized studies and consulting services

MISSION AGENDA

- Participation in Workshop on Doing Business in Brazil with sector leaders (Legal, Tourism & Hospitality, Agriculture, Franchise, Infrastructure, Technology and Sports)
- Participation in the Arab-Brazilian Economic Forum on April 14th 2020.
- Organization and Accompanying in Tailored B2B Meetings
- Site-visits in-town (Porto de Santos and Technology Districts)

"DIMA WILL DELIVER A SAFE, WELL-ORGANIZED AND CLEARLY DEFINED TRADE MISSION PROVIDING CLIENTS WITH THEIR BEST MARKETING AND SALES TOOLS TO HELP THEM GROW THEIR BUSINESS TO BRAZIL."

DIMA'S ASSOCIATES AND CONSULTANTS ARE BILINGUAL (ARABIC-ENGLISH / ENGLISH-PORTUGUESE).



PROGRAM

- 04/12** RECEPTION OF DELEGATION IN SÃO PAULO (GUARULHOS AIRPORT)
- 04/13** WORKSHOP DOING BUSINESS IN BRAZIL
- 04/13** NETWORKING DINNER
- 04/14** ARAB-BRAZILIAN ECONOMIC FORUM
- 04/15** TAILORED B2B MEETINGS AND DINNER
- 04/16** GUIDED SITE-VISITS
- 04/17** GOVERNMENT BREAKFAST
- 04/17** CITY TOUR

ADVANTAGES TO HAVING DIMA ASSIST YOU:

- Conduct more and better business interviews with the support of translation and seasoned business consultants
- Safety guidelines and measures for your mobility in country
- Business-to-Business meetings with industry executives, vetted and pre-screened to match your specific business objectives whether for representation, direct sales or joint ventures in the local market
- Networking events including chambers of commerce, associations and business councils influential in the business community
- Briefings and roundtables with the legal and business community on local business practices and opportunities

DIMA FEES:

US\$5,000/PER DELEGATE (FOR A MAXIMUM OF FIVE (5) MISSION DAYS)

SUCCESS FEES:

DIMA IS ENTITLED TO RECEIVE A SUCCESS FEE FOR EACH SUCCESSFUL TRANSACTION VALUE GENERATED FROM THE MISSION TRIP, BASED ON A PRIOR AGREEMENT BETWEEN THE PARTIES.

TERMS AND CONDITIONS:

- DIMA's Fees payable not less than 4 weeks before Mission's departure date
- This rate excludes visas (if required), flight tickets, accommodation, catering (limited), entertainment and other personal expenses in Brazil
- Cancellation policy, a 50% refund is given if the participant makes sure to cancel the booking at least 3 weeks before scheduled departure date
- DIMA will organize up to tailored 2 business-to-business meeting in reserved and exclusive meeting rooms

LIMITED AVAILABILITY

RSVP BY 24TH FEB 2020 WITH: DR. LUANA OZEMELA - CEO DIMA



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ABOUT DIMA LLC

Who we are?

Brazilian research and management consulting firm based in Doha bringing together an international team of multidisciplinary experts working to promote development with impact



Câmara de Comércio
Árabe Brasileira
الغرفة التجارية
العربية البرازيلية



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